

# SOLUTION GUIDANCE

— YOUR BEST PARTNER™

## WHY WAVE REPS?

Our technology partnerships expand as innovation continues. By leveraging our background in physical security, enterprise storage, computing and robotics you enable your organization to find the right solutions and systems integrators to satisfy your requirements.

Wave Representatives makes discovering and deploying commercial or enterprise grade solutions effortless and predictable by leveraging our experience and network of certified channel partnerships for robust, feature rich, intelligence solutions. Wave Representatives is an experienced solutions representative providing technology guidance to institutions ranging from global corporations

to government entities looking to modernize. This assistance is often behind the scenes working directly with manufacturers and systems integrators to design systems, demonstrate products and ensure cost efficiencies.

Our experience is available as a free service, since Wave Representatives passes its fees onto manufacturers, allowing us to contribute from an embedded footing with a deeper proficiency and vantage point on the products and services that form the solution being deployed.

Connect with Wave Representatives on your next requirement and find out why we're your best partner.

